

Real Estate



We are a distinct legal practice,
with a leading reputation in our
chosen services and sectors.

Our approach is relationship-driven
and internationally minded, with
great people dedicated to giving
clients just what they need.



Introduction

Lawrence Graham is a leading UK law firm offering clients legal and business solutions based on practical, commercial advice. We are a full service law firm delivering expert legal advice across all the legal disciplines in the business arena. We are firmly established as a leading adviser in the real estate industry, with the independent legal directories referring to our client base as ‘glittering’.

Lawrence Graham is one of the oldest law firms in the world, dating back to the 1730s. We pride ourselves on the quality of our practice, and we are passionate about the high level of service we give to our clients. We foster close relationships with our clients and advise them at all stages of their business growth, with a focus on their real estate, capital raising, fund formation and risk and regulation needs.

Lawrence Graham’s real estate team is one of the largest in the UK. Our client base includes a wide range of major UK and international institutions, funds, real estate companies, corporate occupiers, banks, developers and public and local authorities.

“Lawrence Graham LLP’s top-notch institutional investor client base includes AXA Sun Life and Hermes Property.”

– *The Legal 500, 2011*

Our clients

Lawrence Graham's clients operate in a variety of business sectors, most notably in real estate, financial services, hospitality and leisure, and banking. We provide legal advice to pension funds, corporate clients, mutual societies, government, public bodies, charities and social enterprises.

A selection of our clients is given opposite.

We also offer access to legal services internationally through our Dubai, Monaco and Moscow offices and through our strong relationships with law firms throughout continental Europe, North America and around the world.

Banks, institutions and fund managers

Nationwide, The Crown Estate, Zurich, Threadneedle, USS, AXA, Legal and General, NFU Mutual, Hermes, BMW Pension Fund, Canada Life, Liverpool Victoria, LaSalle, IVG, Henderson, Telereal, Property Trust, Antler, UBS and Invista.

Developers

Development Securities, Helical Bar, Brookfield, Goldcrest, Miller Developments, Centros (UK), PPG Southern, London & Cambridge Properties, Salmon Harvester, Lend Lease and Strathmore Estates.

Corporate occupiers

Sainsbury's, Whitbread, Airwave Solutions, Telefónica O2 UK, Hutchison 3G, Caring Homes, Scottish & Newcastle, Blenheim Property, 3i, HBOS, Regent Inns, Debenhams, Coffee Republic, Ernst & Young, Betfair and House of Fraser.

Local authorities

Oxford CC, Lewisham Council, Brent Council, Coventry CC, London Tower Hamlets Council and numerous others across the UK.

“Lawrence Graham LLP’s knowledgeable team is well regarded, and its *‘strength in depth and value for money is demonstrated in results rather than costs.’*”

– *The Legal 500, 2011*

Why Lawrence Graham?

“Lawrence Graham LLP fields a ‘very commercial team with excellent response times.’”

– *The Legal 500, 2011*



In the competitive legal market we know it's important to stand out. We do this through our commercial, entrepreneurial and results-minded approach. We embrace innovation and always look for ways to achieve our clients' objectives as quickly and efficiently as possible.

- The key to our difference lies in our people – we are not clones working behind closed doors, but teams of proactive and highly talented lawyers. We not only want our clients to be impressed with the high level service we provide, but also to enjoy working with us and find our team approachable and fun.
- We are relationship driven. We strive to build long and lasting relationships with the individuals in our client organisations at all levels. This helps us understand your needs so we can provide a better service. We have acted for some current clients, including Debenhams plc and Legal and General, for over 30 years and the longevity of these relationships speaks volumes about our approach to client service and quality.
- We provide a full range of added value services which genuinely benefit our clients' businesses. We offer bespoke programmes for clients based on their individual needs, including such elements as free advice hotlines, seminars, secondments, document audits and high-level networking forums.
- We are serious about sustainability and community involvement. We were one of the first law firms to achieve ISO 14001 certification and have maintained this for over three years due to our rigorous support of green initiatives. We are also committed to the wider community and we work with several local charities giving our time free of charge.

“Clients draw attention to the firm’s promptness and particularly appreciate that *‘its aim is to complete deals swiftly without wasting time.’*”

– *Chambers UK, 2012*



What we do

There is no kind of real estate transaction that we cannot undertake.

Real estate has always been a genuine strategic priority for us, and our practice is one of the largest and most respected in the UK. Being based in a single office in London allows us to foster a real team ethic and keep the team fully up to date with industry and client-specific developments.

In terms of the services we provide, our clients rely on us to create on and offshore corporate structures; secure bank lending; advise on regeneration and development projects; guide them through construction; planning and environmental matters; manage risks and property disputes; and find solutions to regulatory and taxation issues.

We advise on the acquisition, development, regeneration, management, lettings and sale of all types of properties including shopping centres, office buildings, business and retail parks, hotels and industrial estates.

Specialisms

We provide a fully-integrated real estate service. Specialisms that underpin this mainstream work include:

- real estate finance;
- construction;
- planning;
- environment and health and safety;
- transaction structuring;
- tax;
- real estate litigation;
- occupiers; and
- infrastructure and ports.

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